

City of Lompoc

Quarterly Investment Report



June 30, 2017



Quarterly Investment Report

As of June 30, 2017

Quarterly Reporting

This report presents the City's investment portfolio for the quarter ending June 30, 2017. The report includes all investments managed by the City and on behalf of the City by fiscal agents. As required by the City's Investment Policy, the report provides information on the investment type, issuer, purchase date, maturity date, cost, par value, and market value for each security. This report also provides the portfolio yield based on cost and the weighted average days to maturity.

The investment objectives of the City of Lompoc are first, to provide safety of principal to ensure the preservation of capital in the overall portfolio; second, to provide sufficient liquidity to meet current operating requirements; and third, to earn a rate of return consistent with the constraints imposed by the safety and liquidity objectives.

The City follows the practice of pooling cash and investments for all funds. Interest earned on pooled cash and investments are allocated monthly to the various funds based on the respective fund's cash balance. Interest earned from cash and investments with fiscal agents is credited directly to the related accounts. It is common for governments, and is provided for in the City's Investment Policy, to pool cash and investments of various funds to improve investment performance. By pooling funds, the city is able to benefit from economies of scale, diversification, liquidity, and ease of administration.

Short-term cash is primarily invested in the Local Agency Investment Fund (LAIF) administered by the Treasurer of the State of California.

All investments of the City are held in a safekeeping or custodial account with US Bank. US Bank also provides the City, on a monthly basis, the valuation of all held securities to help the City determine the current market value. In some cases, the market value may be greater than or less than the recorded value. These changes in valuation have no effect on the City's effective yield, since the securities are intended to be held to maturity. These changes will impact the total value of the portfolio, and are required to be reported in accordance with generally accepted accounting principles.

Investment Reporting

The City investment objectives are governed by State law and by the City's adopted Investment Policy. This report provides information regarding the City's investments and investment return in accordance with the Investment Policy.

The following affirmations are made pursuant to California Code Sections 53600 et seq.: (1) the City's portfolio as of June 30, 2017 is in compliance with the City's Statement of Investment Policy; and (2) there are sufficient funds available to meet the City's expenditure requirements for the next six months.

The City has historically provided two investment reports to the Council in compliance with the City's Investment Policy. The first is the "Treasurer's Accountability Report" and the second is the "Cash Balance" report. The two reports have been prepared monthly and will continue to be prepared and distributed upon the completion of the cash reconciliation process each month. This Quarterly Investment Report is in addition to the two monthly reports and provides information to the user regarding the investment activities during the previous quarter for the City's investment pool.

Quarterly Investment Report

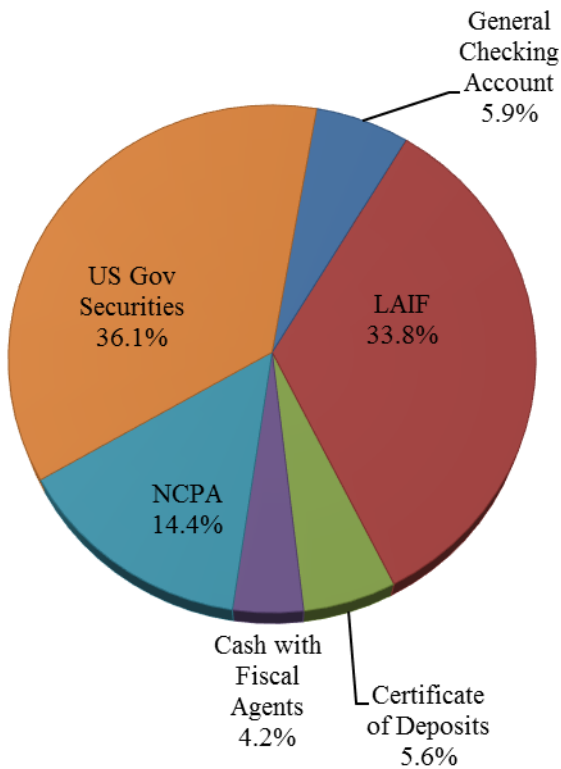
As of June 30, 2017

Current Portfolio Summary

Type of Investments	Percent of Portfolio	Yield	Book Value	Market Value
City Held Cash & Bank of America - Checking Account	5.8%	0.25%	\$ 5,114,747	\$ 5,114,747
Local Agency Investment Fund (LAIF), Ca. State Treasurer	20.2%	0.98%	17,871,516	17,852,584
Certificate of Deposits	5.4%	1.77%	4,750,000	4,762,218
Cash with Fiscal Agents - Other	6.1%	0.11%	5,381,858	5,381,858
Cash with Fiscal Agents - Northern California Power Agency (NCPA)	13.4%	1.25%	11,816,735	11,816,735
US Government Securities	43.6%	1.60%	38,580,000	38,115,873
Corporate Bonds	5.6%	2.50%	5,000,000	5,036,970
Total City Investments	100%	1.32%	\$ 88,514,856	\$ 88,080,984

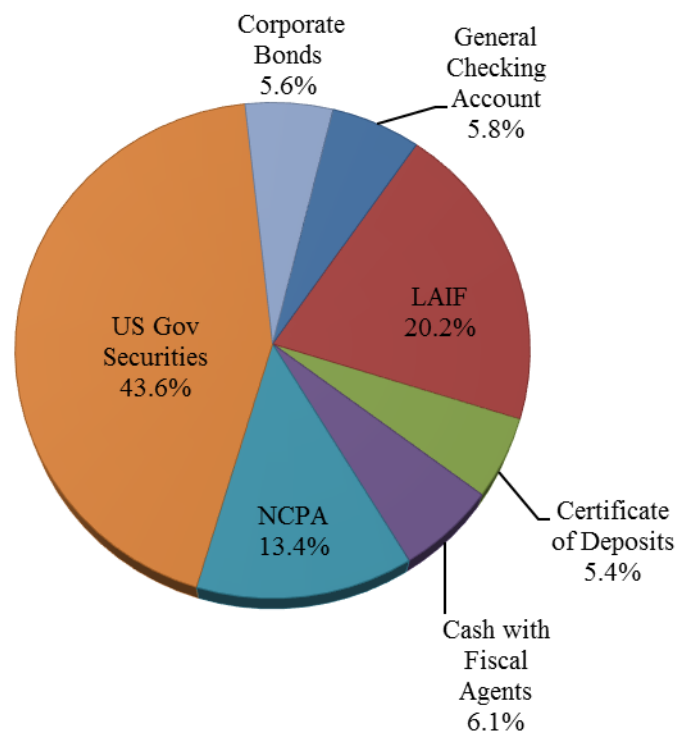
Percentage of Portfolio by Type - Year Over Year

June 30, 2016



Total City Investments \$80,431,325

June 30, 2017



Total City Investments \$88,514,856

Quarterly Investment Report

As of June 30, 2017

City Cash & General Checking

<u>Cash Bank Accounts</u>	<u>Rate</u>	<u>Book Value</u>	<u>Market Value</u>
Petty Cash	0.00%	\$ 4,685	\$ 4,685
Bank of America	0.25%	5,110,062	5,110,062
Total Cash	0.25%	\$ 5,114,747	\$ 5,114,747

Local Agency Investment Fund

<u>California Treasurer</u>	<u>Rate</u>	<u>Book Value</u>	<u>Market Value</u>
Local Agency Investment Fund	0.98%	\$ 17,871,516	\$ 17,852,584
Total LAIF	0.98%	\$ 17,871,516	\$ 17,852,584

Certificate of Deposits

<u>Bank</u>	<u>Rate</u>	<u>Purchase Date</u>	<u>Maturity Date</u>	<u>Par Value</u>	<u>Book Value</u>	<u>Market Value</u>
Barclays Bank of Delaware	2.10%	7/23/2014	7/23/2019	\$ 250,000	\$ 250,000	\$ 251,830
Goldman Sachs Bank USA New York	2.05%	7/23/2014	7/23/2019	250,000	250,000	251,628
Goldman Sachs Bank USA	1.25%	8/1/2014	8/1/2017	250,000	250,000	250,060
American Express Bank FSB	1.20%	8/7/2014	8/7/2017	250,000	250,000	250,058
Discover Bank	1.25%	8/7/2014	8/7/2017	250,000	250,000	250,070
Salle Mae Bank Primary	1.90%	10/15/2014	10/15/2018	250,000	250,000	250,675
Capital One Bank USA	1.80%	10/16/2014	10/16/2018	250,000	250,000	253,250
Comenity Bank	1.90%	10/22/2014	10/22/2018	250,000	250,000	250,703
Republic Bank & Trust	1.80%	10/22/2014	10/22/2018	250,000	250,000	250,670
Synchrony Bank	2.05%	6/12/2015	6/12/2020	250,000	250,000	251,108
BMW Bank North America	2.25%	7/17/2015	7/17/2020	250,000	250,000	252,935
Everbank Jacksonville Florida	2.00%	8/7/2014	8/7/2017	250,000	250,000	251,283
Capital One Bank National Assn.	2.25%	9/30/2015	9/30/2020	250,000	250,000	250,740
Ally Bank	1.70%	9/28/2015	9/28/2019	250,000	250,000	250,845
Key Bank	1.15%	10/2/2015	10/2/2017	250,000	250,000	250,068
Wells Fargo	1.40%	11/13/2015	11/13/2018	250,000	250,000	250,648
HSBC Bank USA	1.60%	11/17/2015	11/17/2020	250,000	250,000	250,508
JP Morgan Chase	1.70%	10/19/2017	10/19/2021	250,000	250,000	243,930
State Bank of India	2.25%	1/26/2017	1/26/2022	250,000	250,000	251,213
Total Certificate of Deposits	1.77%			\$ 4,750,000	\$ 4,750,000	\$ 4,762,218

Quarterly Investment Report

As of June 30, 2017

Cash with Fiscal Agents - Other

Description	Rate	Book Value	Market Value
* Deutsche Bank Fleet - Lease Purchase Fund	0.40%	\$ 964,049	\$ 964,049
* Bank of America - Public Capital Corp	0.00%	2,440,733	2,440,733
* US Bank - Bond Reserve Account	0.09%	1,977,076	1,977,076
Total Cash with Fiscal Agent - Other	0.11%	\$ 5,381,858	\$ 5,381,858

Cash with Fiscal Agent - Northern California Power Agency

NCPA	Rate	Book Value	Market Value
* General Operating Reserves	1.25%	\$ 11,076,267	\$ 11,076,267
* Restricted Security Account	1.25%	740,468	740,468
Total Cash with Fiscal Agent - Northern California Power Agency	1.25%	\$ 11,816,735	\$ 11,816,735

US Government Securities

Security Description	Rate	Purchase Date	Maturity Date	Par Value	Book Value	Market Value
FHLB - Federal Home Loan Bank	1.28%	9/22/2014	12/22/2017	\$ 3,000,000	\$ 3,000,000	\$ 3,000,630
FHLB - Federal Home Loan Bank	1.30%	3/30/2015	3/30/2018	2,000,000	2,000,000	1,997,740
FHLB - Federal Home Loan Bank (Bullet)	1.83%	7/20/2015	7/29/2020	2,000,000	2,000,000	2,009,560
FFCB - Federal Farm Credit Bank	1.54%	6/14/2016	12/14/2020	2,000,000	2,000,000	1,984,280
FFCB - Federal Farm Credit Bank	1.67%	6/14/2016	6/14/2021	2,000,000	2,000,000	1,956,980
FHLMC - Freddie Mac Step Up	1.25%	8/29/2016	8/25/2021	2,000,000	2,000,000	1,969,420
FHLMC - Freddie Mac 5yr	1.65%	9/29/2016	9/29/2021	1,830,000	1,830,000	1,811,645
FHLMC - Freddie Mac Step Up	1.25%	2/26/2016	2/26/2021	2,000,000	2,000,000	1,983,840
FHLMC - Freddie Mac 4yr	1.50%	8/25/2016	8/25/2020	2,000,000	2,000,000	1,948,560
FHLMC - Freddie Mac 5yr	1.68%	8/25/2016	8/25/2021	2,000,000	2,000,000	1,942,420
FNMA - Fannie Mae	1.75%	11/25/2015	11/25/2020	1,000,000	1,000,000	992,540
FNMA - Fannie Mae	1.55%	10/28/2016	10/28/2021	3,000,000	3,000,000	2,918,100
FHLB - Federal Home Loan Bank	1.54%	10/6/2016	10/6/2021	3,000,000	3,000,000	2,942,160
FHLMC - Freddie Mac	1.65%	11/30/2016	11/24/2021	2,750,000	2,750,000	2,681,278
FHLB - Federal Home Loan Bank	1.70%	11/23/2017	11/23/2021	2,000,000	2,000,000	1,975,720
FFCB - Federal Farm Credit Bank	2.00%	12/1/2016	6/1/2021	2,000,000	2,000,000	1,984,940
FFCB - Federal Farm Credit Bank	2.01%	12/8/2016	12/8/2021	2,000,000	2,000,000	2,009,400
FNMA - Fannie Mae	2.00%	1/20/2017	2/5/2022	2,000,000	2,000,000	2,006,660
Total Government Securities	1.60%			\$ 38,580,000	\$ 38,580,000	\$ 38,115,873

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Corporate Bonds						
<u>Security Description</u>	<u>Rate</u>	<u>Purchase Date</u>	<u>Maturity Date</u>	<u>Par Value</u>	<u>Book Value</u>	<u>Market Value</u>
Toyota Motor Credit Corp.	2.60%	1/24/2017	1/24/2022	2,000,000	2,000,000	2,021,080
Apple Inc.	2.50%	2/17/2017	2/9/2022	2,000,000	2,000,000	2,017,720
Apple Inc.	2.30%	5/12/2017	5/11/2022	1,000,000	1,000,000	998,170
	<u>2.50%</u>			<u>\$ 5,000,000</u>	<u>\$ 5,000,000</u>	<u>\$ 5,036,970</u>

Investment Activity						
<u>Sales/Redemptions</u>	<u>Rate</u>	<u>Purchase/Call Date</u>	<u>Maturity Date</u>	<u>Par Value</u>	<u>Book Value</u>	<u>Market Value</u>
American Exprenturion	1.05%	6/10/2015	6/12/2017	250,000	250,000	-
Total Sales/Redemption	<u>1.05%</u>			<u>\$ 250,000</u>	<u>\$ 250,000</u>	<u>\$ -</u>
<u>Purchases</u>						
Apple Inc.	2.30%	5/12/2017	5/11/2022	1,000,000	1,000,000	-
Total Purchases	<u>2.30%</u>			<u>\$ 1,000,000</u>	<u>\$ 1,000,000</u>	<u>\$ -</u>

Summary Information		
<u>Years to Maturity</u>	<u>Percent of Portfolio</u>	<u>Book Value</u>
On demand	25.2%	\$ 22,313,340
Within One Year	27.3%	24,121,516
One to Two Years	1.4%	1,250,000
Two to Three Years	1.1%	1,000,000
Three to Four Years	15.5%	13,750,000
Four to Five Years	29.5%	26,080,000
Total City Investments		<u>\$ 88,514,856</u>
Estimate Annually Interest		<u>\$ 1,169,182</u>
Weighted Average Years to Maturity		<u>2.12</u>

The following confirmations are made pursuant to California Code Sections 53600 et seq.: (1) the City's portfolio as of June 30, 2017 is in compliance with the City's Statement of Investment Policy; and (2) there are sufficient funds available to meet the City's expenditure requirements for the next six months. City funds currently under the management of fiscal agents are indicated above with an "*".

/s/ Brad Wilkie
Brad Wilkie, Management Service Director

08/16/17
Date